SNL Metals & Mining

BRIDGING THE INFORMATION GAP FOR INVESTORS IN THE MINING SECTOR.

SNL provides the breadth of information to facilitate objective peer group benchmarking.

GENERALIST DATA ONLY SCRATCHES THE SURFACE.

INCOMPLETE DATA

SNL DATA HAS THE BREADTH AND OBJECTIVITY YOU NEED FOR TRUE PEER GROUP BENCHMARKING.

- COMPANY FINANCIALS
- OWNERSHIP STRUCTURE
- M&A METRICS
- OPERATING METRICS
- ATTRIBUTABLE RESERVES
- ATTRIBUTABLE RESOURCES
- FINANCINGS
- VALUATION METRICS
- PRODUCTION DATA
- EXPLORATION BUDGETS
- EXPERT RESEARCH

IDENTIFY, SCREEN AND MONITOR INVESTMENTS WITH OUR MINING-SPECIFIC DATA AND ADVANCED TOOLS.

Dig into underlying assets and track your investments against true benchmarks.

Are you meeting your goals for growing AUM or beating industry performance benchmarks? Can you be more proactive in searching for potential investments in line with your investment criteria? Whatever your approach and objectives, SNL Metals & Mining is your single source for the asset-level data, news and analytics you need to build value and optimize alpha.

Quickly benchmark your investments against peers – objectively. Query projects and companies by multiple criteria and build customized reports instantly. With SNL, you'll make the right decisions at the right time.

FILTER YOUR DATA SEARCH BY

GEOGRAPHY	COMMODITY
SIZE	COMPANY
PROJECT	FINANCIALS

DRILL DOWN TO ASSET-LEVEL DETAIL

VALUATION FROM BOTTOM UP

Expert Mining Research

Unbiased, broad-based global intelligence available only from SNL. Examples:

Industry Monitor: Graphs with commentary. From production to financing to drill results.

State of the Market: Trends and developments addressing key topics (such as finance) and regions (Africa, Latin America, Nordic).

Download report samples at **SNL.com/Metals**

SNL solutions for each phase of your workflow.

1 DEAL ORIGINATION AND SCREENING

What if you could identify the right investments and originate deals faster?

Locate groups of targets based on criteria you set and access continuously updated details on thousands of global mining projects and companies.

Challenges

Competition for the good deals is heating up in the mining sector. When searching for investments or originating deals that meet your criteria, you don't have time to gather comprehensive data yourself.

Solution: Unbiased and timely SNL data and tools to fit your strategy, whether "top-down" or "bottom-up."

- Perform quick comparisons and evaluation of opportunities using multiple industry-specific metrics, including in-situ value, reserves & resources and production.

- Use SNL's deep coverage of company financials to drill down into even more details about your target opportunities.

- Access a larger pool of investment options quickly, with SNL's proprietary research and reports. SNL data has the breadth, depth and objectivity.

2 INVESTMENT EVALUATION AND DUE DILIGENCE

Are your sources for due diligence potentially biased or incomplete? Are you burdened by the time and cost of gathering in-depth data?

Evaluate and compare historical transactions dating back to 1995. Summaries of project- and company-level deals link directly to comprehensive transaction profiles and in-depth data on owners and assets.

Challenges

To determine the right price for an investment or asset, you need independent information not information from the owner or another source that has a potential conflict of interest. Their research has a more selective focus.

Solution: Complete and accurate data to support fundamental analysis (financials; EV/R&R) or relative valuation (asset-level peer comparisons).

- Use SNL data and tools to build peer group comparisons against mining-specific metrics.

- Benchmark deal metrics against other M&A deals that SNL tracks.

- Stay on top of trends and news with mining-specific bulletins and insightful reports from SNL's global news team.

- Make an independent judgment on the value of the asset you're considering.

Did you know?

SNL Metals & Mining was formed when SNL Financial merged SNL Metals Economics Group and IntierraRMG.

We're the single source for unbiased global mining industry data, news and analytics on a powerful interactive platform.

SNL provides instant access to trusted asset-level data from operating results to reserves.

3 PORTFOLIO MONITORING

Are you compiling data manually and relying on manager feedback to monitor your portfolio's performance against benchmarks?

Seamlessly integrate company- and asset-level data into your own models or create new ones. Stay up to date on industry news: stock movement, corporate actions, estimate changes, IR releases and more.

Challenges
Time is increasingly short and so is manpower. How do you monitor your portfolio adequately, knowing that updates from project owners give a biased picture? If you have a large portfolio, how do you keep track of it all?

Solution: Our dynamic models automate portfolio monitoring, with fresh data benchmarking performance against peers. Track industry news.

- Use our "Portfolio creator" to set up your "watch" targets and receive alerts to monitor your portfolio automatically. Benchmark your investments against peer groups to conduct fundamental analysis and relative valuation.

- Set up your own models which refresh instantly when our database updates via our Excel® Add-In. Add industry-specific metrics.

- Use SNL Metals & Mining industry news to track the companies or projects you're watching. Our news links to data and vice versa.

Excel Add-In shortcuts

Model your portfolio with our Excel Add-In and get dynamic tables that refresh instantly when our database updates.
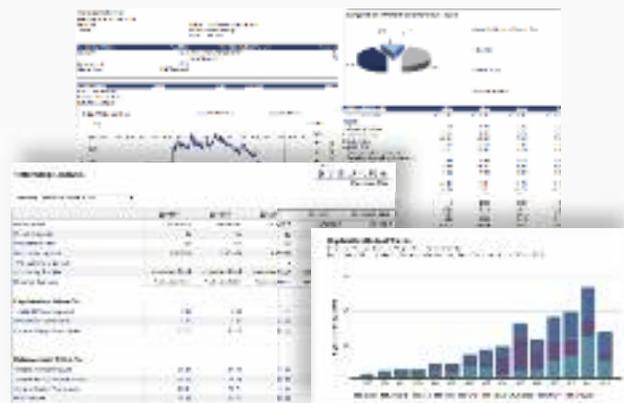
Define benchmarks you're measuring. Create comp tables comparing peers and/or your portfolio.

Compare reserves, production and cash costs at the project level.

Analyze M&A deals and scenarios.

4 EXIT STRATEGIES

What's the best exit strategy? When is the right time to sell? How and when should you capitalize on your investment?

From M&A data and performance analysis to exploration and production data – with SNL's comprehensive coverage of the mining industry you'll acquire a clearer picture to support your decisions.

Challenges
To time your exit for maximum alpha, you need to closely monitor your investments within the macroeconomic environment. Reliance on incomplete data that misses significant trends or events could cost you.

Solution: Our M&A metrics, transaction history/updates, asset-level data and industry news keep you on top of the market and where you stand.

- SNL's platform keeps you apprised of operating results and project developments that affect valuation.

- Correlate stock performance with breaking news and insights on trends, compiled by SNL's global mining news team. Click from news to company or project profiles.

- Our M&A metrics, both current and historical, will help you realize a price on an asset at the right time to sell. Use our templates for "what-if?" scenarios.

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About SNL Metals & Mining

SNL Metals & Mining integrates comprehensive data, expert analysis and breaking news in real time for the global mining industry. From worldwide exploration, development and production to strategic planning and acquisitions, our unbiased research helps clients make confident decisions and improve results.

SNL is a worldwide provider of sector-focused business intelligence covering these key industries vital to the global economy: Metals & Mining, Energy, Banking, Insurance, Real Estate and Media & Communications.

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